

inBound™ is being used by construction / contracting companies to enable the following mobile data collection processes resulting in shortened cycle-times and increased process efficiencies with ability to quickly share, collaborate and report on the collected data.

## Sales & Marketing

- Show and track product or service related materials (docs, images or videos)
- Provide order estimates in real time
- · Capture and process actual sales orders
- Capture new client lead info & survey feedback
- Capture customer business or technical issue requests
- Create various sales calculators to showcase product results (ROI, output, etc)
- Sales territory mapping information / by customer

## **Estimating / Bidding**

- Capture / update customer information for project
- Estimate project work in real time with estimate form calculators
- Provide bid estimates to potential customers
- Provide work orders based on estimates to sub-contractors
- · Change estimates with new change orders
- Customer sign-off on project before work begins

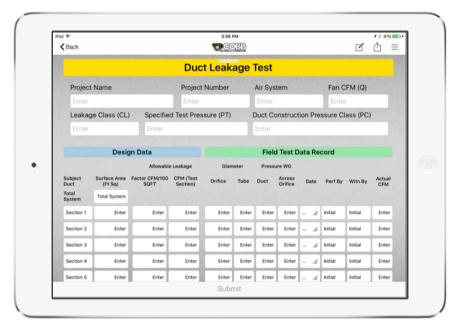
## **Project Management & Invoicing**

- Track materials and resources throughout project
- Track and audit acceptance forms (painting, roofing, etc)
- Enable project checklists before starting projects
- Invoice clients based on bid estimates
- Create new work orders / change orders throughout project lifecycle
- Manage end-to-end project with project specific templates (painting, roofing, flooring, etc)

## Other

- Additional process enablement possible based on specific requirements by each company
- Perform all of these processes Off-line in remote or rural areas if limited connectivity
- Export and sync collected data with reporting or BI tools, CRM or ERP
- Contact us for more info at sales@abbacore.com

Sample Branded App, Forms & Data







Sample Const / Cont Companies Finding Value With inBound™







